



# Spigraph



## THE BVP GROUP OPTIMISES ITS FINANCIAL MANAGEMENT WITH THE DIGITISATION OF ITS DELIVERY SLIPS



### CONTEXT



#### As part of the delivery slip digitisation process:

- Limiting risks of document loss
- Extracting information from the delivery slip to input the management system
- Having the image of a signed delivery slip as proof in the case of litigation
- Optimising the overdue invoice reminder process
- Managing a large volume of documents in a specific format



Spigraph is receptive to its customers and is able to adapt to their specific technical and functional contexts in order to provide the best solution. ”

**Thomas Vandelanoitte**, IT manager at the Boyenval Van-Peer (BVP) group

### FULFILMENT



**Installation of a solution in the 11 branches based on an A4 20 pages/minute document scanner with a scanning and assisted indexing software solution.**

**Configuration of the system to store the information and image of the delivery slip in an exchange format (XML file) for its retrieval by the BVP management system.**

### BENEFITS



#### The chosen solution offers:

- Optimisation of invoice tracking
- Improved productivity and financial management
- Reduction of the risk of disputes
- Increased efficiency in the reminder process
- Indeniable proof of delivery of an order



# Spigraph

**A timber and building materials merchant, the Boyenval Van-Peer group (BVP) is active in the wholesale building and public works market.**

With 11 branches in northern France, the group handles a stock of 16,000 product references. Each order, collected by the buyer or delivered by carrier, results in a delivery slip signed by the customer. This essential document is printed in several copies for each of the players involved in the process: customer, forklift truck operator, driver, etc.

It also provides proof in case of litigation. *«On average, we print 200 delivery slips per day,»* says Thomas Vandeloitte, IT manager at BVP. *«Each slip can comprise several pages; that's a lot of paper to archive. Not to mention that for each payment reminder, it is necessary to retrieve the slip from archives, a very time-consuming process even with optimal filing, which was not always the case, as some slips would go missing or would be waiting to be filed.»*

## OPTIMISING THE ARCHIVING OF DELIVERY SLIPS

The group was therefore looking for a digitisation solution, capable of scanning the document in image form in order to provide proof of signature and retrieve information to inject it into its management system and thereby improve tracking of the reminder process. Printed by a dot matrix printer in several copies using «self-copying» paper, the slip was printed in a specific format. All these features made digitisation difficult. The group's

usual hardware supplier was unable to offer a suitable solution. BVP therefore turned towards its provider, Partner Systemes, which introduced it to Spigraph. *«Suddenly everything became much easier. Spigraph analysed our needs and found a solution that met our expectations. As genuine digitisation experts, they go further than only providing the hardware and scanning software. As proof of this, they set up a bespoke solution, offering advice as to the most suitable process for our requirements, installation and configuration of the tools, training of administrators, maintenance and guidance in commissioning. Very flexible, some services were optional, leaving us the opportunity to choose the most suitable solution adapted to our resources.»*

The proposed solution is based on a fast and silent compact document scanner and scanning and assisted indexing software. After testing, the results of OCR (Optical character recognition) showed that over 80% of information on the delivery slip was correctly retrieved. BVP then set up a strict process: at the end of the day, all signed slips are digitised in the group's 11 branches, each equipped with a scanner. Each slip is then saved in image form. At the same time, the name and address of the customer, the delivery slip number and date are extracted. It is all then stored in an exchange format (XML file), specifically configured by Spigraph to the needs of BVP. The file is then sent to the Group's central management system.

## IMPROVED PRODUCTIVITY AND FINANCIAL MANAGEMENT

*«It is clear that the digitisation of delivery slips requires a significant investment, but the return on investment is very rapid and we have no doubt about its profitability, both in terms of productivity and optimisation of our financial management.»* Among the main advantages, the IT manager cites reminder tracking. All order information is now centralised. The accounting department, on the basis of an outstanding invoice, may find delivery slip information in a few clicks and issue a reminder, attaching the «evidence» by simply printing out the image stored in the system. *«In other words, the slips are no longer lost, we no longer waste time searching archive boxes and the accounts department can send reminders to all customers, where previously, through lack of evidence, we were sometimes unable to initiate the procedure. Not forgetting that having proof reduces the risk of litigation and helps improve customer relations,»* explains Thomas Vandeloitte.

## ABOUT BVP

Founded in 1987 by the merger of Boyenval and Van Peer, the BVP Group is a leader in the regional market for building and public works materials. Present in the north of France through a network of 11 branches, it employs 160 people and has 4,500 customers and 490 partners.

[www.bvp.fr](http://www.bvp.fr)